

## News You Can Use from Your Partner for Orthopedic Solutions



You are personally invited to visit our booth at **NAVC** in Orlando next month! Booth 1831. We will also be hosting an Evening Session on Monday, January 18<sup>th</sup> from 6-7:45pm in Room SUN 4:

### “The Next Generation in Orthopedic Surgery” with Dr. Brian Beale, DVM, DACVS

Dr. Beale will be speaking about Minimally Invasive Arthroscopy, the new FIXIN Internal Fixation System, and the importance of isometry in CCL reconstruction. We would love to see you there!

Featured Solution

## 3M™ Animal Care Solutions

Innovative Animal Products is very pleased to now be partnered with:

### 3M™ Animal Care Products

**3M™** has been serving the animal health industry for more than 3 decades, providing high quality products and services to veterinary professionals, trainers and pet owners in the companion animal and equine marketplace.

**3M™ Animal Care Products**, a leader in veterinary x-ray products as well as surgical and wound management products, offers a wide variety of product solutions designed to meet the unique needs of the veterinary professional. **3M™** continues to lead the animal health care industry with innovative products and a commitment to service that is second to none. **3M™** products for animal care include:

#### Surgical and Wound Closure Solutions

##### 3M™ Ioban™ 2 Antimicrobial Incise Drape

Provides a sterile operative surface to the wound edge; also offers continuous antimicrobial activity that cannot be washed away during surgery. Helps reduce the risk of surgical site contamination due to skin flora by providing a physical barrier to skin bacteria.

6640EZ – 13”x13” BX/10  
6650EZ – 23”x17” BX/10  
6651EZ – 23”x33” BX/10



##### 3M™ DuraPrep™ Surgical Solution Patient Preoperative Skin Preparation

A patient skin prepping solution in a self-contained applicator. Effective in a single painted coat, DuraPrep surgical solution eliminates the need for a time-consuming scrub and paint application by combining two proven, broad-spectrum antimicrobial agents: alcohol for fast kill and fast drying, and iodine povacrylex for persistence in a water-insoluble film.



##### 3M™ Steri-Drape™ Surgical Drape

General use drapes (incise) and specialty drapes.

##### 3M™ Precise™ Disposable Skin Staplers and Removers

Provides a high degree of performance, versatility and reliability. Precise staplers and removers are convenient, easy to use, and disposable.



|  |   |
|--|---|
| <p><b>3M™ Vetbond™ Tissue Adhesive</b><br/> 3M Vetbond quickly and conveniently closes minor wounds, often eliminating the need for sutures and/or bandages.</p>   |    |
| <p><b>Casting and Splinting Products</b></p>   |   |
| <p><b>3M™ Scotchcast™ Soft Cast Casting Tapes</b><br/> A fiberglass casting tape that does not set to a completely rigid state, but remains flexible and soft even when it is completely cured. Offers an alternative to our present casting methods by letting you determine the amount of support, mobility and protection required by patient needs when rigid immobilization is not required.</p>  |    |
| <p><b>3M™ Vetcast™ Plus Veterinary Casting Tape</b><br/> Used for all general casting and splint needs. Lightweight polyurethane resin impregnated fiberglass tape with superior conformability and exceptional strength.</p>  |    |
| <p><b>3M™ Primacast Splint</b><br/> Revolutionary splinting technology that combines the speed and strength of synthetics but has the conformability and feel of plaster. Highly conformable non-fiberglass material that is radiolucent.</p>  |    |
| <p><b>3M™ Custom Support Foam</b><br/> An open cell foam impregnated with a polyurethane resin. The foam bandage cures rapidly and provides a close anatomical fit to a cast or bandage. The product effectively reduces cast sores in both rigid and semi-rigid casts and offers an alternative in wound management and post-surgical bandages.</p>   |    |
| <p><b>Wound Management Solutions</b></p>   |   |
| <p><b>3M™ Vetrap™ Bandaging Tape</b><br/> Vetrap™ Bandaging Tape is consistently rated as the most adherent self-adhesive wrap on the market, providing support, protection and security. Layers "bond" together to provide superior support bandages that stay put.</p>   |    |
| <p><b>3M™ Clear Custom Collar</b><br/> 3M Clear Custom Collars are designed to provide your patient with a comfortable, convenient collar.</p>   |   |
| <p><b>3M™ Cavilon™ No Sting Barrier Film</b><br/> 3M™ Cavilon™ No Sting Barrier Film is a liquid, film-forming product that creates a long-lasting, waterproof barrier to help protect intact or damaged skin from irritation caused by incontinence, adhesives, trauma and friction. The barrier is transparent, colorless and possesses good oxygen and moisture vapor permeability.</p>   |  |
| <p><b>3M™ Equisport™ Equine Support Bandage</b><br/> Equisport™ Equine Support Bandage was developed as an equine athletic support bandage for limb soft tissue and bone injuries that need more support than is provided by a regular elastic bandage. The Equisport bandage contains approximately 4.5 times the elastic material of Vetrap™ Bandaging Tape. This allows for increased durability as well as a capacity to provide higher compression and support when application technique is appropriate.</p> |  |
| <p><b>Sterilization Assurance</b></p>  |   |
| <p><b>3M™ Comply™ Chemical Integrators</b><br/> 3M offers a comprehensive sterilization assurance monitoring program with a variety of products, including 3M™ Attest™ Rapid Readout Biological Indicators, 3M™ Comply™ Integrators, Test Packs, and Bowie-Dick PLUS Packs and Indicator Tape.</p>   |  |
| <p><b>Skin Health Solutions</b></p>  |   |
| <p><b>3M™ Avagard™ Surgical and Healthcare Personnel Hand Antiseptic with Moisturizers</b><br/> The brushless, scrubless, waterless way to prepare your hands for surgery or for use in exam rooms and in-between patients. It provides rapid antimicrobial kill of a broad spectrum of microorganisms, including antibiotic resistant strains, with greater than 99% microbial kill in 15 seconds (<i>in vitro</i>). (Chlorhexidine Gluconate 1% Solution and Ethyl Alcohol 61% w/w)</p>                          |  |
| <p><b>Other 3M™ Animal Care Products include:</b></p> <p><b>Personal Protection Products</b><br/> <b>Facility Management</b><br/> <b>Diagnostic Imaging and X-Ray Solutions</b><br/> <b>Imaging and 3M™ Littmann® Stethoscopes</b></p>   |  |

## Other Orthopedic Solutions

### VIDEOS

**Arthrex Vet Systems Media Center:** Tightrope CCL technique animation along with surgical videos for both the **Tightrope CCL and CCL Anchor Repair Systems.**  
[www.arthrexvetsystems.com/en/mediacenter](http://www.arthrexvetsystems.com/en/mediacenter)

### REFURBISHED EQUIPMENT

#### Available: (6) Arthrex AR-6400 Wave II Pumps - \$2000

These are completely refurbished and carry a 6 month warranty. They use the same main pump tubing as the Wave III, AR-6410 & AR-6411 / AR-6421

### SPECIAL PRICING



#### IRAP II special! Good til 12/31/09: Buy five IRAP II - \$200/ each

During the IRAP II process, 50 mL of blood is harvested into a syringe and transferred into the Arthrex IRAP II device. The harvested blood is incubated for 24 hours to increase anti-inflammatory and regenerative protein concentration levels. After incubation, the IRAP II device is placed into a centrifuge to separate the serum from the blood. The serum is extracted and may be placed into syringes or ampoules for immediate use, or frozen for later use.

#### Canine Arthroscopy Set Lease Program

A comprehensive selection of specialty instrumentation to perform arthroscopic procedure on the stifle, elbow, shoulder, and hock. From Arthrex Vet Systems.

**Rental: \$400 plus shipping**



#### Arthroscopy Tower Lease Program

Tower includes: Camera, Light source, Monitor, Water Pump, Shaver system, 2.7 and 1.9 scopes.

**Rental: \$750 per week plus shipping to and from your clinic**

(Reservations required. Allow 2-3 days for shipping to your facility.)



#### Original Interlocking Nail ® System Lease Program

**Average costs per procedure when using the lease program:**

Rental of equipment: \$275 - Interlocking Nail: \$73 - Bolts (4): \$60

Overnight Shipping: approx \$60 (actual cost to be determined at time of shipping)

**Total cost = approx \$457.00 per procedure**

If you use our lease program and then decide to purchase an Interlocking Nail System, the price of the new system will be reduced by \$275.

## Lab and Conference Schedule 2010



### Tightrope CCL Labs

| Date           | Location     | Exhibit/Lab |
|----------------|--------------|-------------|
| March 6, 2010  | San Antonio  | TightRope   |
| April 24, 2010 | Seattle      | TightRope   |
| May 15, 2010   | Philadelphia | Tightrope   |
| June 13, 2010  | Scottsdale   | Tightrope   |
| July 17, 2010  | Chicago      | TightRope   |
| Sept 11, 2010  | Minneapolis  | TightRope   |
| Oct 9, 2010    | Charlotte    | TightRope   |
| Nov 13, 2010   | Los Angeles  | TightRope   |

#### MINIMALLY INVASIVE TECHNIQUE FOR TREATING CCL INJURIES

This laboratory will provide a didactic section covering the principles of the Tightrope CCL materials, a step-by-step presentation of the surgical technique, and presentation of data regarding the clinical results of the technique from a prospective cohort (TPLO) study in canine patients. The laboratory period will



include hands-on training in which each person can perform the technique on a cadaveric canine stifle.

To register: [www.arthrexvetsystems.com](http://www.arthrexvetsystems.com) Call 888.551.4394



### Anchor CCL Repair System Labs

| Date            | Location    | Exhibit/Lab     |
|-----------------|-------------|-----------------|
| Feb 14-18, 2010 | Las Vegas   | WVC/Anchor      |
| May 23-28, 2010 | Orlando     | NAVC PGI/Anchor |
| June 19, 2010   | Los Angeles | Anchor          |
| Aug 21, 2010    | TX A&M      | Anchor          |
| Oct 9, 2010     | Denver      | Anchor          |

#### NOVEL TECHNIQUES FOR TREATING CCL TEARS AND THE MENISCUS

This course is a lecture/laboratory experience with the objective of providing in-depth exposure to common rear limb instability problems veterinary practitioners experience in daily practice. Learn and practice the concept, techniques and instrumentation of selected joint stabilization procedures in the canine cadaver pelvic limb. Repair cranial cruciate ligament (CrCL) tears, meniscal injuries, collateral ligament disruption, patellar luxation, tarsal collateral ligament injury using easy-to-learn techniques and the latest specialized implant. This course will cover the isometric sites for suture placement.

To register: [www.arthrexvetsystems.com](http://www.arthrexvetsystems.com) Call 888.551.4394



### Arthroscopy Labs: Basic – Intermediate – Advanced

| Date               | Location    | Exhibit/Lab              |
|--------------------|-------------|--------------------------|
| Apr 10, 2010       | Scottsdale  | Basic Canine Arthroscopy |
| June 11-12, 2010   | Scottsdale  | Resident Arthroscopy     |
| July 24, 2010      | Los Angeles | Intermediate Arthroscopy |
| August 12-13, 2010 | Naples, FL  | VA3 Meeting Advanced     |
| Sept 18, 2010      | Chicago     | Basic Canine Arthroscopy |

#### ARTHROSCOPY

Discussion of equipment needs and care, specific indications and methods to consistently achieve successful visualization and management of joint disorders will be discussed in a lecture format. Participants will learn to gain access to the elbow and shoulder, develop working portals and become familiar with instruments available for treatment of intra-articular lesions in a cadaver limb.

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# FIXIN

### FIXIN Labs

| Date          | Location    | Exhibit/Lab              |
|---------------|-------------|--------------------------|
| Jan 23, 2010  | Atlanta     | FIXIN – Locking Supports |
| March 6, 2010 | Seattle     | FIXIN – Locking Supports |
| May 1, 2010   | Scottsdale  | FIXIN – Locking Supports |
| May 22, 2010  | Orlando     | FIXIN – Locking Supports |
| June 18, 2010 | Los Angeles | FIXIN – Locking Supports |
| July 24, 2010 | Chicago     | FIXIN – Locking Supports |
| Oct 16, 2010  | Boston      | FIXIN – Locking Supports |
| Nov 13, 2010  | Las Vegas   | FIXIN – Locking Supports |

#### INTERNAL FIXATION FEATURING THE FIXIN SYSTEM

The course is designed to introduce the Veterinary Surgeon to the new FIXIN internal fixation system explaining mechanics innovation, instruments, implants, surgical technique, technical errors and possible complications. A series of case histories also shows a selection of clinical cases selected from over 600 applications in four years that highlight the flexibility and simplicity of the system.

For more information and case logs: [www.traumavet.it](http://www.traumavet.it)  
 To register: [www.innovativeanimal.com](http://www.innovativeanimal.com) Call 888.551.4394

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